

## How to be the bottleneck\* in your organization

*\*someone or something that retards or halts.... progress. - by Dan McGraw*

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Timeless attributes and attitudes to ensure the team stands still

be the boss (prerequisite)

attend all meetings and be the facilitator

always sit at the head of the table

speak first when questions are raised or ideas floated

insist on serving on every committee

always take charge

make all decisions

always volunteer to take the next step: make the call, discuss with, think about, etc.

insist on approving every action

always have the last word

ensure roles, responsibilities and levels of authority are never defined

come to grips with the fact that no one can do it as well as you can

never pass. never dribble. just shoot, usually from the hip



“By the way. While you were on vacation,  
we discovered the bottleneck”